

# Entrepreneur in Residence Fellowship

(Open to BIPOC candidates)

Cambridge, MA or remote



625 Massachusetts Ave – 2<sup>nd</sup> Floor

Cambridge, MA 02139

(585) 662-8045

[www.primecoalition.org](http://www.primecoalition.org)

## About the Fellowship

The Entrepreneur in Residence (EIR) Fellow will join the Prime Impact Fund investment team for a six-month, full-time fellowship to explore start-up creation opportunities in climate tech. Prime Impact Fund is a \$50MM seed-stage venture capital fund focused on breakthrough climate technologies, with a structure and strategy that have been purpose-built to prioritize climate impact. This fellowship is a pilot of a broader effort to purposely increase representation of underrepresented investment professionals as part of a critical approach to climate finance. The EIR fellowship is open to candidates who identify as Black, Indigenous, or People of Color. The fellowship includes a stipend that is competitive with base cash compensation for seed-stage, deep-tech CEOs.

This is an opportunity to work within an early-stage venture capital team to identify, develop, and hone new start-up company ideas which could impact greenhouse gas emissions at the gigaton scale. The EIR Fellow will become part of our investment team for the six-month fellowship period with access to our network of entrepreneurs, co-investors, and ecosystem partners, and may participate in the full spectrum of the team's activities ranging from investment thesis development to support of portfolio companies. While one possible outcome is the formation of a new start-up that Prime Impact Fund might finance, that isn't required; the EIR Fellow's learning, professional development, and exploration of new high-impact company concepts are the fellowship's goals. The EIR Fellow will initially work remotely but may eventually join the team in our Cambridge, MA offices as public health permits.

In addition to the above, the EIR Fellow will also assist with reporting on this pilot, contribute to design of a potential ongoing program beyond the pilot, and share lessons learned with Prime's staff and board. This fellowship is sponsored by Prime Coalition, a 501(c)(3) nonprofit that launched Prime Impact Fund.

## Qualifications

### Education & Experience

We are looking for exceptional leaders who may not fit any particular template. Successful candidates may be up-and-coming founders surveying the landscape, entrepreneurs with a pre-existing business idea looking to develop it further, or experienced CEOs looking for a new venture to co-found. We're seeking candidates with some element of success in their experience which sets them apart, but that can take many forms, whether in entrepreneurship, science, or business. You might be great at building teams and rallying people around a shared goal – or perhaps you've been marinating on a climate tech idea that you think could change the world. Tell us what you're passionate about, and what you'd like to explore together.

### Core Skills & Characteristics

- Strong alignment with the Fund's climate mission.
- A clear understanding of start-up business fundamentals and what makes venture-backed companies thrive.
- Self-starting, can-do attitude: You should be a person who says "yes, if," not "no, because," and who gets excited about uncharted territory.
- Ability to come up to speed quickly on both novel technologies and business models.
- Entrepreneurial, enthusiastic, and collaborative approach to work.
- Superior communication, listening, and critical thinking skills that will be essential as you represent Prime in the innovation community.
- Superlative business ethics.
- A passion for excellence.

# Entrepreneur in Residence Fellowship

(Open to BIPOC candidates)

*Cambridge, MA or remote*



625 Massachusetts Ave – 2<sup>nd</sup> Floor  
Cambridge, MA 02139  
(585) 662-8045  
[www.primecoalition.org](http://www.primecoalition.org)

- Vision, foresight, and charisma.
- Deep intellectual curiosity coupled with a vision for a better world.

Prime embraces the differences between people of varied races, ethnicities, genders, ages, religions, and sexual orientations. We also acknowledge the value that different life experiences bring to our organization as a workplace, and to our ability to understand and advance our mission.

Apply at <https://primecoalitionpartners.typeform.com/to/mK73Q0ZW>.